

Tuesday, June 27, 2023 7:30 pm Board of Trustees Monthly Meeting Meeting Room

Agenda

- 1. Roll Call
- 2. Public Comment
- 3. Consent Agenda (VOTE)
 - a. Approve May 23, 2023 meeting minutes (Attachment)
 - b. Accept the May 2023 financials (Attachment)
- 4. President's Report
- 5. Information Items
 - a. Staff Reports (Attachments)
 - i. Director's Report
 - ii. Adult Report
 - iii. Teen Report
 - iv. Children's Report
 - b. Auxiliary Board
 - i. Approve new members (Attachment, VOTE)
- 6. Board Discussion
 - a. Annual Campaign
 - i. Membership Categories and Benefits (Attachment, VOTE)
 - b. Building Committee
 - i. Architect update (Attachment)
 - ii. Capital Project (Attachment, VOTE)
 - iii. Landscaping (Attachment)
 - c. Finance Committee
 - i. 2024 Budget (Attachment, VOTE)
 - ii. 2022 Audit (Attachment, VOTE)
 - d. Mission Moments (Attachment)
- 7. New Business
- Executive Session

Next meeting dates: Tuesday, July 25 - 7:30 pm

Tuesday, September 25 - 7:30 pm

Booksale - www.ryelibrary.org/booksale

Donations Accepted: August 28, 2023 – September 8, 2023 Sale dates: September 9 – September 10, 12 pm to 5 pm



Minutes of the May 23, 2023 RFRR Board Meeting

Kirstin Bucci called the meeting to order at 7:39. No one from the public was in attendance.

Consent Agenda

The Consent Agenda includes the April 25, 2023 meeting minutes and the April 2023 financials. Jan moved to approve the consent agenda. Jen seconded. All approved.

President's Report Kirstin had no report.

Staff Reports

Director's Report

Chris reported that there had been minor budget revisions reflecting the completion of staffing changes regarding the tech clerk and building manager positions. He has completed donor outreach regarding the changes in the children's room. Boxes of shelves have begun arriving for the upcoming collection shift. Chris reports that the library will be in partnership with Harrison and Port Chester libraries on a resource table at the upcoming pRYEd event. The library has submitted a grant proposal to ConEd for phonics STEM boxes.

Adult Services

Catherine reported some programs such as Armchair Art have been rescheduled to Saturdays to help seniors with the parking issue.

Teen Services

Recruitment for the Battle of the Books has begun. There will be both a teen and a children's team.

Children's Services

The staff is still making an effort to replace books damaged in the flood. Some older titles and classics are difficult to obtain.

Auxiliary Board

Georgia reported that the Vehicle Fair had record attendance. It raised over \$30,000. The theme for Novel Night 2024 is "It Was All a Dream."



Annual Campaign

Shelley reported that the committee had had a very productive meeting. The library's membership has dropped. Currently there are 325 households, down from around 500. The committee is brainstorming on ways to increase memberships. Some possible ideas include different tiers of membership and re-messaging the appeal to stress importance of library membership.

Building Committee

Kirstin summarized the report from Skolnick regarding the ability of the building to support an addition. The sea wall must be reconstructed not only to permit future expansion but to better protect the existing building from flooding issues. The sea wall behind the library belongs to the library. There are grants that could possibly fund a portion of the work. Chris will meet with Skolnick regarding potential grants and the timeline. It was felt that the library's portion of the funding should come as part of a major gifts project rather than a capital campaign. The first step is to remove trees that are growing in and through the sea wall, further weakening it. Jan made a motion to allocate \$10,000 from the capital fund for the tree removal according to the proposal that had been submitted. Shelley seconded. All approved.

AV System

Chris reported that the current projector in the meeting room is 15 years old and needs to be replaced. The proposed new laser projector could also be adapted to another space in the future. The cost of the laser projector is \$12,350. Maria moved that \$12,350 be allocated from the capital fund to purchase and install a new laser projector. Jen seconded. All approved.

Finance Committee

Katie reported that the finance committee will be meeting soon to review the investment portfolio management. The library has increased its flood insurance.

Mission Moments

Chris noted upcoming programs. The summer reading program kickoff will be on June 24.

There being no new business, Kirstin called for a motion to adjourn the meeting. Elizabeth so moved and Katie seconded. All approved. The meeting was adjourned at 8:57.

Action: The Board approve the May 2023 meeting minutes



May Financials

May annual income reflects several gifts made in support of the Mark Schenker lecture series.

In expenses, the program line includes the last of the season's Schenker program, which is \$650.

Building operations includes three large expense - \$6,000 to Regan Agency for a quarterly payment for property insurance, \$6,600 to American Bankers for Flood insurance, and \$4,800 to the County for the Sewer Bill.

The monthly salary line is slightly higher than usual, as May had three pay periods. Overall salaries are still tracking under budget.

Action: The Board accept the May 2023 financial statements

Rye Free Reading Room Income and Expense Report For 5 Month Ending May 31, 2023

	Cur			2023 YTD Actual	2023 YTD Budget			2023 Budget	
Income	-								
City of Rye	\$	-	\$	680,000	\$	680,000	\$	1,360,000	
Annual Campaign	\$	2,689	\$	44,284	\$	102,083	\$	245,000	
Miscellaneous Income	\$	2,588	\$	11,162	\$	14,583	\$	35,000	
Osborn Branch Library	\$	3,028	\$	16,589	\$	23,430	\$	56,232	
Auxiliary Board Transfer	\$	-	\$	-	\$	-	\$	65,000	
Endowment Transfer	\$	-	\$	-	\$	-	\$	105,000	
	\$	8,305	\$	752,036	\$	820,096	\$	1,866,232	
Expense									
Library Materials Books	.	0.500	,	27,029	,	27.025	,	00.005	
Audio Visual	\$ \$	8,568 329	\$ \$,	\$	37,035	\$	88,885	
Periodicals	\$ \$	241	\$	2,926 3,071	\$ \$	10,808 5,375	\$ \$	25,940	
Programs	\$ \$	1,908	۶ \$	8,137	\$	5,208	۶ \$	12,900 12,500	
Ebooks/ Binding	\$ \$	2,722	\$	9,462	\$	17,083	\$	41,000	
Ebooks/ billullig	\$	13,768	\$	50,625	\$	75,509	\$	181,225	
Library Operations									
Supplies	\$	785	\$	7,497	\$	5,833	\$	14,000	
Equipment & Systems - New	\$	-	\$	999	\$	1,875	\$	4,500	
Equipment & Systems - Maintenance	\$	-	\$	-	\$	2,083	\$	5,000	
Automated Systems	\$	43	\$	36,213	\$	29,456	\$	70,695	
Telephone	\$	327	\$	1,201	\$	2,083	\$	5,000	
Postage	\$	-	\$	3,212	\$	3,750	\$	9,000	
Printing & Publicity	\$	1,292	\$	12,858	\$	15,000	\$	36,000	
Auditing	\$	-	\$	10,789	\$	8,541	\$	20,500	
Legal Services	\$	-	\$	-	\$	833	\$	2,000	
Interest	\$	-	\$	-	\$	-	\$	-	
Transfer to Designated Account	\$	-	\$	-	\$	-	\$	-	
Miscellaneous	\$	1,118	\$	5,754	\$	3,250	\$	7,800	
	\$	3,565	\$	78,523	\$	72,704	\$	174,495	
Building Operations	ć	4 245		46.062		7.000	,	46,000	
Heat	\$	1,315	\$	16,862	\$	7,000	\$	16,800	
Light & Power Water & Sewer	\$	2,428	\$	10,300	\$	14,375	\$	34,500	
Fixtures, Furnishings & Equipment	\$	208 234	\$ \$	1,341	\$	3,333	\$	8,000	
Building Supplies	\$ \$	178	\$	1,823 2,208	\$ \$	2,083 5,000	\$ \$	5,000 12,000	
Contracted Services	\$	3,712	\$	40,433	\$	25,650	\$		
Repairs & Maintenance	\$ \$	3,712	۶ \$	9,991	\$	7,500	۶ \$	61,560 18,000	
Insurance	\$	12,713	\$	18,811	\$	13,542	\$	32,500	
Capital Projects Fund Transfer	\$	-	\$	129,000	\$	-	\$	-	
Miscellaneous	\$	4,587	\$	4,587	\$	_	\$	_	
	\$	25,700	\$	235,356	\$	78,483	\$	188,360	
Personnel									
Salaries	\$	105,215	\$	408,965	\$	423,038	\$	1,015,292	
Social Security	\$	7,791	\$	30,321	\$	32,363	\$	77,670	
Retirement	\$	-	\$	-	\$	-	\$	109,394	
Medical Insurance	\$	6,805	\$	33,310	\$	38,293	\$	91,904	
Other Insurance	\$	-	\$	2,891	\$	6,667	\$	16,000	
Payroll Services	\$	773	\$	3,561	\$	2,917	\$	7,000	
Staff Development	\$	458	\$	1,986	\$	1,250	\$	3,000	
Miscellaneous	\$	121,042	\$	481,034	\$	504,528	\$	1,320,260	
Total Income									
Total Income	\$	8,305	\$	752,036	\$	820,096	\$	1,866,232	
Total Expense Net Receipts (Expense)	\$	164,075	\$	845,538	\$	731,224	\$	1,864,340	
Met veceibts (exhelise)	\$	(155,770)	\$	(93,502)	Þ	88,872	Þ	1,892	

Rye Free Reading Room Annual Campaign May 2023 YTD

Donations to the Current Annual Campaign		2021	2022	2023
Donations received & deposited in	JAN	29,771	85,387	32,982
	FEB	9,764	5,531	1,446
	MAR	4,471	5,764	2,953
	APR	7,031	3,659	4,214
	MAY	3,077	5,989	2,689
	JUN	3,820	4,953	-
	JUL	2,850	811	-
	AUG	1,940	203	-
	SEP	37,884	16,977	-
	OCT	50,299	81,183	-
	NOV	88,772	67,548	-
	DEC	101,425	66,435	-
_	Total	341,104	344,440	44,284
Donations to <i>Previous or Subsequent</i> Annua	l Campa	igns		
Donations to <i>prior</i> Annual Campaigns		24,193	85,287	30,883
Donations to the <i>subsequent</i> Annual Campa	ign	0	0	0
Sub-total	· .	24,193	85,287	30,883

Rye Free Reading Room Endowment Report May 2023

Endowment Inflows/Outflows:			YTD 2023	YTD 2022	YTD 2021	YTD 2020
Beg of Period (Market	Value)		2,109,492	2,388,851	2,188,828	2,233,617
Expenses	·		(7,165)	(14,834)	(15,674)	(13,845)
Transfer to/from Other	Funds		0	(101,616)	(95,000)	(95,004)
Interest & Dividend Inc	ome		19,958	57,746	63,379	59,271
Appreciation			(28,358)	(220,654)	247,318	4,789
End of Period Bal (Mar	ket Value)		2,093,927	2,109,492	2,388,851	2,188,828
Endowment Performance			-0.74%	-7.44%	13.48%	2.25%
Return of S&P 500			9.65%	-18.11%	28.71%	18.40%
Return of Barclays Bloomberg A	ggregate Bond Index		2.46%	-13.01%	-1.54%	7.51%
Silvercrest:			YTD 2023	YTD 2022	YTD 2021	12/31/2020
Cash & Equivalents	4%		78,731	29,727	12,815	114,631
Fixed Income	38%		725,403	775,964	884,363	647,426
Equities	54%		1,029,215	1,046,548	1,170,444	1,143,143
Gold	1%		18,232	16,964	17,096	26,754
Other	2%		38,520	46,723	71,182	32,810
Silvercrest Total	100%		1,890,102	1,915,926	2,155,900	1,964,764
Endowment Breakdown at:			Permanently	Temp Restricted	Total	
	YTD 2023		Restricted	& Board Designated		
	Shea	-	41,680	40,962	82,642	
	Flores		76,650	(3,479)	73,171	
	Balf		27,390	20,621	48,011	
	Silvercrest		745,086	1,145,016	1,890,102	
		\$	890,806	1,203,120	2,093,926	

Rye Free Reading Room Combined Report

For 5 Month Ending May 31, 2023

		.,.,		
	Unrestricted	Temp. Restricted	Endowment and	
	(Operating)	(Designated)	Board Restricted	Combined
Income				
City of Rye	\$ 680,000		\$ -	\$ 680,000
Annual Campaign	44,284	0	0	44,284
Contribution	-	35,696	0	35,696
Grants	-	205,823	0	205,823
Osborn Branch Library	16,589	0	0	16,589
Income from Invested and Equity	-	19,174	19,958	39,132
Miscellaneous	11,162	0	0	11,162
Transfer: Auxiliary to Operating	-	0	0	-
Transfer: Operating to Designated	-	0	0	-
Transfer: Operating to Cap Projects	-129,000	129,000	0	
	623,036	389,693	19,958	1,032,686
Transfer: Auxiliary to Operating	0	0	0	-
Transfer: Endowment to Operating	0	0	0	-
Appreciation/Depreciation		0	-28,358	(28,358)
Total Funds	623,036	389,693	-8,400	1,004,329
Expense				
Library Materials				
Books	27,029	9,014	0	36,043
Audio Visual		9,014	0	
	2,926			2,926
Periodicals	3,071	0	0	3,071
Programs	8,137	37,487	0	45,624
Online Resources	2,722	0	0	2,722
Miscellaneous	6,740	0	0	6,740
Library Operations	50,625	46,501	0	97,126
	7.407	0	0	7 407
Supplies	7,497			7,497
Equipment & Systems - New	999	0	0	999
Equipment & Systems - Maintenance	0	0	0	
Automated Systems	36,213	36,849	0	73,062
Telephone	1,201	0	0	1,201
Postage	3,212	0	0	3,212
Printing & Publicity	12,858	0	0	12,858
Auditing	10,789	0	0	10,789
Interest	0	0	0	-
Legal Services	0	0	0	-
Miscellaneous	5,754	0	0	5,754
	78,523	36,849	0	115,372
Building Operations				
Heat	16,862	0	0	16,862
Light & Power	10,300	0	0	10,300
Water & Sewer	1,341 1,823	0	0	1,341
Fixtures, Furnishings & Equipment	•	36,285	0	38,108
Building Supplies	2,208	0	0	2,208
Contracted Services	40,433	32,982	0	73,415
Repairs & Maintenance	9,991	9,360	0	19,351
Insurance	18,811	0	0	18,811
Miscellaneous	4,587	825	7,165	12,577
Personnel	106,356	79,452	7,165	192,973
Salaries	408 965	0	0	408 065
	408,965			408,965
Social Security	30,321	0	0	30,321
Retirement	0	0	0	-
Medical Insurance	33,310	0	0	33,310
Other Insurance	2,891	0	0	2,891
Payroll Services	3,561	0	0	3,561
Staff Development	1,986	0	0	1,986
Miscellaneous	0	0	0	
	481,034	0	0	481,034
Total Expense	716,538	162,802	7,165	886,505
Net Receipts/Expenses	-93,502	226,891	-15,565	117,824
Prior Year Funds	374,367	592,522	2,109,492	3,076,381
Balance	280,865	819,413	2,093,927	3,194,204



Director's Report

LIBRARY OPERATIONS:

- Budget
 - Drafted 2024 budget for finance committee review
- Strategic Planning
 - Met with RAC, RNC, Rye YMCA, RYC representatives to discuss programs and fundraisers

FUNDRAISING, OUTREACH & COMMUNITY RELATIONS:

- Annual Campaign
 - o Drafted 2023 Annual Campaign Mailer
- Community Relations
 - Attended 2023 Scholar Athlete luncheon with Lions Club
 - Met with Shakespeare group to discuss launching that program
- Fundraising
 - Reviewed 2023 Casino nights space needs

BUILDING & GROUNDS:

- Met with Dena of TMS Waterfront to discuss seawall grantwriting
- Met with City Manager to discuss municipal funding for seawall work
- Met with City Engineer and City Planner to discuss seawall repair and overall flood and space solutions plan
- Met with landscape designer and irrigation specialist to discuss front landscaping

STAFF & PERSONNEL

- Distributed 2023 sexual harassment training materials to staff
- Trained technology clerk on Rye TV equiptment and programs



Adult Services

PROGRAMMING:

- Family Music on the Green The Napping House
- Floral Arrangement with Nancy from the Flower Bar (2 sessions)

COMMUNITY OUTREACH:

Strategic Priority 1: Independent Reading Services

Book Displays

- RFRR Off The Shelf Book Picks
- Pride Month
- Great Outdoors Month

Programs

- Read in Rye: Eric Glickman
- Adult Summer Reading Bingo track progress on ReadSquared or paper card & earn prizes or grand prize raffle tickets

Strategic Priority 4: Community Interest Advancement:

- Rye Sustainability Committee Meeting
- Westchester Walk to End Alzheimer's Meeting
- Jr. League of Westchester on the Sound Scholarship Event



Teen Services

PROGRAMMING AND DISPLAYS:

- Displays focusing on book picks, Bagels & Books, and the monthly theme of "Read with Pride" are performing as well as others in the past, in addition to making a mobile book display for the Rye pRYEde event
- The collaboration with the Y for Mario Kart yielded positive results for both organizations as we had people attending who were new to both of us, with 17 exhausted kids at the end of the night.
- Upcoming summer programs are getting a buzz, especially with Pokemon felting and soap making.

Strategic Goals - #1 Independent Reading

 Reading guides and displays will center around most asked for read-alikes "like that? try this!" displays to help readers find their next best read during the heavy Reader's Advisory months of summer

<u>Strategic Goals - #4 Community Interest Advancement</u>

- Local summer camps, Blue Skies and the Rye Rec Department, have contacted the library for special visits as well, allowing us to offer programming to participants who might not otherwise know about library programming
- Meetings about future collaborations with the YMCA, pRYEde, and the Rye Youth Council are in the works to kick off the fall Activist Academy schedule.

MATERIALS:

 Board games continue to circulate well, and some have been replaced due to normal wear and tear, others due to missing and damaged pieces. A new system for storing pieces, especially for the games preferred by younger kids, is in the works to reduce in-house losses and damages



Children's Services

Community Interest Advancement

- Cooking with Kids meets 1-2 a month and continues to have a decent turnout. In June we made Very Hungry Caterpillar chicken wraps and Banana Pudding cups.
- Summer reading kicks off very soon and we are ready for a full summer of programs, reading, and prizes.

Independent Reading and Reading Drop-off Prevention

- The New Time Traveler's Book Club met at the end of May with a small group of passionate readers. They discussed *Freewater*. Next week they will meet to discuss *Ophie's Ghosts*.
- The Battle of the Books team is forming. We have 3 kids so far, and will hope to attract a few more over the summer. Practices begin in September.
- Our Off The Shelf book picks have been popular and usually circulate quite well.
- Our displays this month have focused on Juneteenth, New Books, and crafts.

COMMUNITY OUTREACH:

- We visited Rye Reads for our last short storytime of the school year.
- Our Summer Reading section is completed. We have the books for all of the incoming grades separated out from the regular collection so students and parents can find the books easily and quickly.
- Storytime at the Beach will return this summer at the Pavilion on Fridays.

Materials

 Books continue to be ordered regularly. By the end of June a huge order will be going through to finish replacing books lost in the flood.



New Auxiliary Board Members

At the June Auxiliary Board meeting, the Auxiliary Board voted unanimously to approve the membership of Bettina Scott Funk, Eva Rooney, Dian Whelan, and Lydia Zolman.

Action: The Board approve the new members to the Auxiliary Board



Annual Campaign Draft Appeal

Dear X,

Doorways to strange new worlds have long been a feature of books, from The Chronicles of Naria to Coraline to Strange the Dreamer. Through those stories, the library is a doorway itself, filled with other worlds we can all visit and explore. Those doors, and so much more, are open thanks to our members.

Membership support opens the door to young readers, families, teens, entrepreneurs, seniors, and so many others! As we approach the 140th anniversary of the library, help us reach the membership goal of 1,400 members.

Did you know that each hour that the library is open requires \$150 in support?

Your membership has a tremendous impact for all Rye residents:

- Patron (\$150 membership) provides critical operating funds to ensure the door to the library is open for one hour
- Sponsor (\$500 membership) Provides 20 teens a Friday evening lock-in library experience they won't forget, with laser tag, crafts, and snacks
- (Curator) \$1,000 membership Adds 10 print titles and 10 digital titles to the library collection from popular authors like James Patterson and Danielle Steel to breakout stars like Jenny Jackson and Bonnie Garmus
- Scholar (\$2,500 membership) Adds 150 titles to the children's collection, like Dogman, Diary of a Wimpy Kid, or Babysitter's Club
- Bibliophile (\$5,000 membership) Makes one-on-one technology assistance available for three months, helping users of all ages navigate apps, mobile devices, and so much more

Thanks to the generous support of our members, the Rye Free Reading Room is able to add more copies of best sellers to the shelves, bring in classes from the Flower Bar for floral arrangement lessons, and welcome authors such as Joseph Polisi, Annabel Monaghan, Deborah Royce Goodrich, and many others.

Please join the hundreds of households across Rye who are library members and send the return envelope back today, or visit us online at www.ryelibrary.org/support and become a member now!

*PS You can make a stock donation by calling the Business Office at 914-231-3164 or e-mailing slavelle@ryelibrary.org.

*PPS Double the impact of your membership with a corporate match. Check out www.ryelibrary.org/double to see if your employer will match a donation!



Membership Categories

Weinberginp categories					
Old Member Categories	Revised Categories 6/16				
President - 10,000	Bibliophile - \$5,000				
Director - 5,000	Scholar - \$2,500				
Sponsor - 2,500	Curator - \$1,000				
Fellow – 1,000	Sponsor - \$500				
Scholar - 500	Patron - \$150				
Family - 250	Friends – up to \$149				
Friend - 100					
Patron – 5					

Member benefits

- Bibliophile \$5,000
 - Headline recognition for the Week plus previous rewards "Thanks to The Huber Family for opening the doors of the library this week, in recognition of Shelly's new business venture" Social Media, signage at front desk
- Scholar \$2,500
 - o Benefit undefined at this time
- Curator \$1,000
 - Recognition for a Day plus previous rewards
 "Thanks to The Shanahan Family for opening the doors of the library today, in celebration of Jacyln's birthday"
 Social Media, signage at front desk
- Sponsor \$500
 - Off the Shelf featured pick plus previous rewards (Off the Shelf is the biweekly staff pick. Donors at the \$500 level would be able to recommend a title, with a note "Off the Shelf pick by the Eroh Family" "Off the Shelf pick by Whitney W"
- Patron \$150
 - window cling membership sticker,
 - access to Read Ready Rye program plus previous rewards
- Friends up to \$149
 - thank you sticker in one newly added item to the library collection



Read Ready Rye

Once a month, members may request something not in the RFRR collection and have it delivered to their home. This program is designed to supplement the library's collection, the Westchester Library System consortium, and the InterLibrary Loan program. This program helps match library users and the collections more closely.

Guidelines

- One Read Ready Rye request per month per household
- The title cannot already be owned by Rye Free Reading Room.
- Requesting member must be a Rye Free Reading Room cardholder in good standing
- Requests for books in other languages, books on cd, or DVDs are welcome if they are available from Amazon. Out of print books may be requested if they meet the criteria. eBooks, textbooks, workbooks, and pre-order items, are not available through Read Ready Ready
- Materials must be returned to the Rye Free Reading Room with the packing slip.
- Read Ready Rye materials check out for 21 days from date of delivery. Items may be renewed so long as it has not been placed on hold. Fines will accrue on all late materials.
- Lost times will be billed to the cardholder's account.

Funding

- \$10,000 earned income from Fidelity Accounts in 2024
- Increased Annual Campaign revenue for 2025 onward
- \$30 for average item, 27 requests per month, 12 months



Flood and Program Solution Expenses

In December 2021, the Board selected Skolnick Architecture and Design Partnership to address flooding solutions and program needs of the library.

Skolnick completed Phase 1 of the work in May 2022, with a building concept and space layout to address flooding and community needs. The Board approved Phase 2 – design validation in June 2022. As part of the work for Phase 2, Carlin Simpson needed to perform both a geotechnical survey to determine soil composition, and an inspection of the library foundation to determine as built conditions for supporting additional weight. At the end of Phase 2, Skolnick will have completed the structural engineering survey, and the regulatory assessment for the cantilevered corner of the library and the wet floodproofing concept.

Partner	Funds Expended
Skolnick Phase 1	\$95,000
Skolnick Phase 2	\$108,070
Carlin Simpson Geotechnical Survey	\$3,440
Carlin Simpson Foundation Survey	\$25,030
	\$231,540



Potential Capital Projects

The Westchester Library System has roughly \$1,000,000 available to libraries for construction projects that improve energy efficiency, the patron experience, and library services. Libraries are eligible for 50% matching grants on eligible projects, which start after October 1, 2023. Grants for WLS member libraries tend to be between \$10,000 and \$200,000, depending on the number of libraries that apply.

HVAC

	Cost Estimate
Wall Mounted Boiler	\$52,360
HVAC Engineer	\$24,000
Air Handling Units (5)	\$19,000
Hot Water Cabinet	\$5,000
Thermostats (9)	\$2,700
Permits and Fees	\$1,000
	\$104,060
Library cost match estimate	\$52,030

In terms of intermediate steps for flood solutions, the HVAC equipment, electrical equipment, network equipment, and sewage pumps on the lower level remain at risk for flood damage. To qualify for the grant, these new mechanicals would need to be used for the next ten years.

The Capital Projects fund is at \$362,000. Of that, \$162,000 has been temporarily designated for the internal relocation project, leaving a balance of \$200,000. The seawall project will require \$75,000 for the planning and permit process, with a chance that those funds may be recovered later through the grant process.



Landscape Update

Due to an irrigation failure, some of the front landscaping has died. The loss of the rhododendron at the center, along with some smaller plant die off, has been noticed by members of the community.

A new overall landscape plan will be needed in the fall, and funds will need to be allocated for purchasing plants. The RGC will continue to help with decorations for holidays and the two planters on either side of the main entrance but will not help with landscape/garden maintenance or funding.

Summer Plan - approximately \$500

- Relocate mature plantings to reduce the depth of the front bed
- Add raised bed with flowers for a pollinator fairy garden, complete with tree stump seating stools
- Add netting to discourage animal and human flower harvesting
- Add sign " Please excuse our appearance while we remodel. Enjoy our pop up experience!"

In addition to the now repaired irrigation system, staff time may be needed to water plants. Library staff are also developing programs to incorporate the garden into summer activities.

The raised beds are not meant to be new permanent landscape features. A landscape plan will be presented to the board later this fall, along with a budget for those improvements.



Budget Draft 2024

The 2024 budget is an increase of \$29,28 over the 2023 budget, a 1.5% increase.

Driving expense factors:

- Union staff increase of 5% 3% yearly increase, plus 2% step increase for the majority of the staff
- 16% increase in heating cost
- 7% increase in IT costs, contracted services, insurance,
- General increases in supply cost and yearly expenses, such as the audit

For income strategy:

- \$25,000 increase from the city 1.8% increase in funding from 2023
- \$5,000 increase in annual campaign goal 2% increase in funding
- \$5,000 increase in Auxiliary Board funding request 7% increase in funding

Of note:

- Healthcare costs overall decreased due to staff changes. However, there is an assumption of a 13% premium increase for enrolled staff. Three staff members are eligible for coverage, but do not participate. We do not reflect that liability in the operating budget, however.
- Based on endowment performance as of May 2023, the maximum draw on the endowment that is within the financial policy set by the board is approximately \$105,000.

Action: The Board approves the draft 2024 budget and authorizes the director to submit the budget for the 2024 City of Rye budget process.

Rye Free Reading Room 2024

	2022	2022	2023	2023	2024	
	Adopted	Actual	Approved	5/31/2023	Draft	
INCOME						Change
City of Rye	\$1,335,000	\$1,335,000	\$1,360,000	\$680,000	\$1,385,000	25,000
Annual Campaign	240,000	344,440	245,000	44,284	250,000	5,000
Osborne Branch Library	55,546	49,273	56,232	16,589	51,317	-4915
Miscellaneous Income	30,000	220,033	35,000	11,162	35,000	
Aux Board Transfer	62,500		65,000) -	70,000	5,000
Transfer from Endowments	105,000	101,617	105,000) -	105,000	
	\$ 1,828,046	\$ 2,050,363	\$ 1,866,232	\$ 752,035	\$ 1,896,317	30,085
	2022	2022	2023	2023	2024	
	Adopted	Actual	Approved	5/31/2023	Draft	
MATERIALS				 	r	
Books		\$ 67,170	\$ 88,885		\$ 88,885	
Audio Visual	25,940	-	25,940	· ·	25,940	
Periodicals	12,900	11,954	12,900	3,071	12,900	
Programs	7,500	12,715	13,500	8,137	13,500	
Online Resources	35,900	49,622	40,900	9,462	40,900	
Miscellaneous	100	0	100	0	100	
LIDDADY ODERATIONS	161,225	153,790	182,225	50,625	182,225	
LIBRARY OPERATIONS	12.000	45.026	11.000	7 407	45.000	4.000
Supplies	13,000	-	14,000		15,000	1,000
Equipment & Systems - New	4,500		4,500		4,500	
Equipment & Systems - Maintenance	5,000		5,000		5,000	
Automated Systems	65,857	76 <i>,</i> 490	70,695		75,750	5,055
Telephone	6,000	3,641	5,000		4,000	-1,000
Postage	10,000	7,154	9,000		9,000	
Printing & Publicity	40,000	26,310	36,000		32,000	-4000
Auditing	18,000	19,523	20,500		22,500	2,000
Legal Services	2,000	-535	2,000		2,000	
Miscellaneous	7,800	14,756	7,800	5,754	7,800	
BUILDING OPERATIONS	172,157	163,265	174,495	78,523	177,550	
Heat	10,000	16,169	16,800	16,862	20,000	3,200
Light & Power	31,500		34,500		34,500	3,200
Water & Sewer	7,500		8,000		9,000	1,000
Fixtures, Furnishings & Equipment	5,000	22,834	5,000		5,000	1,000
	12,000	22,834	12,000		12,000	
Supplies Contracted Services	67,200	257,052	61,560		64,000	2,440
Maintenance & Repairs	18,000	18,894	18,000		18,000	2,440
•					33,125	625
Insurance	31,775 182,975	31,382 409,407	32,500 188,36 0		195,625	625
Personnel						
Salaries	997,791	970,716	1,015,292	408,965	1,034,622	19330
Social Security	76,331	73,067	77,670		79,149	1479
Other Personnel Expense	0	ŕ	, (, o	
Retirement	93,685	72,330	109,394		115,640	6246
Medical Insurance	85,657	72,235	91,904		83,657	-8247
Other Insurance	13,000	23,512	16,000		16,000	5,
Payroll Services	5,700	14,403	7,000		7,000	
Staff Development	3,000	6,446	3,000		3,000	
Stan Development	\$ 1,275,164	\$ 1,232,709	\$ 1,320,260		\$ 1,339,068	29128
Trasnfer to Designated	¥ 1,213,104	\$1,232,709	¥ 1,320,200	129000	¥ 1,555,000	23120
TOTAL OPERATING EXPENSE	\$ 1,791,521	\$ 2,059,171	\$ 1,865,340		\$ 1,894,468	
Surplus/Deficit	\$ 36,525		\$ 1,863,340		\$ 1,834,468	
	7 50,525	+ (0,000)	φ 03Z	7 (33,303)	φ <u>1,0</u> 43	



Finance Committee Meeting June 19, 2023

In attendance: Katie Vernance, Jaclyn Shanahan, Kathleen Riegelhaupt, Maria Seiler Jamie Rapps, Vanessa Gordon Chris Shoemaker, Stacy Lavelle

The meeting started at 9:02.

Jamie Rapps and Vanessa Gordon from Grassi presented the overview of the 2022 Audit. Jamie noted that the library ended in a strong cash position, with cash on hand up \$235,000 over last year.

There was a question about a note about specific designated fund income related to the children's book fund to replace flood damaged materials.

There was discussion about IT policies and training opportunities. For IT decisions that are driven by WLS policies, such as password complexity, remote access, and mobile device management, it would be helpful for the library to have a policy noting the relation to WLS policy.

There was discussion over the best practices or recommendations for liquidity. Grassi's general recommendations are for organizations to have 3 to 6 months of cash on hand.

Jamie reviewed the management communications letter. The finance committee has started a review of the financial policies and procedures manual, and Chris and Stacy have put a process in place to confirm journal entries and investment reconciliation. Those notes should be removed in the next audit.

Katie moved to accept the financial statements and management letter. Kathleen seconded, and all approved.

There was discussion about the 2024 budget.

The meeting ended at 10:01 am.

Action: The Board accept the 2022 Financial Statement and Management Communications.

RYE FREE READING ROOM MANAGEMENT LETTER FOR THE YEAR ENDED DECEMBER 31, 2022

To The Board of Trustees Rye Free Reading Room

In planning and performing our audit of the financial statements of Rye Free Reading Room (the "Library") as of and for the year ended December 31, 2022, in accordance with auditing standards generally accepted in the United States of America, we considered the Library's internal control over financial reporting ("internal control") as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Library's internal control. Accordingly, we do not express and opinion on the effectiveness of the Library's internal control.

Our consideration of internal control was for the limited purpose described in the preceding paragraph and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies and, therefore, material weaknesses or significant deficiencies may exist that were not identified. However, as discussed below, we identified certain deficiencies in internal control that we consider to be significant deficiencies.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Library's financial statements will not be prevented, or detected and corrected on a timely basis. We did not identify any deficiencies in internal control that we consider to be material weaknesses.

A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

We consider the following deficiencies in the Library's internal control to be significant deficiencies:

Segregation of Duties

Management is responsible for establishing and maintaining effective internal control over financial reporting. Certain individuals within the Library have incompatible duties in certain financial reporting transaction cycles. Duties in these transaction cycles are not adequately segregated to safeguard the Library's assets. Management has implemented compensating controls to help mitigate the risks of material misstatement.

The following is a summary of incompatible duties we identified. Management should evaluate the costs versus benefits of further segregating these duties or adding monitoring or other compensating controls to reduce the associated risk.

• Cash Receipts Cycle

The Business Manager and Director have access, recording and monitoring duties within the cash receipts cycle for which oversight of controls occurs after the receipt process is complete. The reviews, which occur at month-end, are designed to be detective in nature but not preventative with respect to errors and/or fraud occurring. We recommend these oversight controls continue to be performed with precision and on a timely basis to minimize the associated risks.

• Cash Disbursements Cycle

The Business Manager and Director have access and/or recording and monitoring duties within the cash disbursements cycle for which oversight of controls occurs after the actual disbursements occur. The reviews, which occur at month-end, are designed to be detective in nature but not preventative with respect to errors and/or fraud occurring. We recommend these oversight controls continue to be performed with precision and on a timely basis to minimize the associated risks.

Many organizations have recently moved to online bill pay environments, enabling members of the board to be integrated within the approval process, in a review capacity, through the use of a login. We recommend the Library consider implementing an online bill pay system.

Payroll Cycle

The Director has access and monitoring duties within the payroll cycle for which oversight controls occur after the issuance of payroll occurs. The reviews are designed to be detective in nature but not preventative with respect to errors and/or fraud occurring. We recommend these oversight controls continue to be performed with precision and on a timely basis to minimize the associated risks.

• Journal Entries

The Business Manager is currently the only individual recording journal entries, and there is no review or documented approval of the entries. We recommend that the Director or a board member review and approve journal entries on a timely basis to minimize the associated risks.

We wish to make the following additional recommendations to management:

Adjusting Journal Entries

Observation:

During the course of the audit, journal entries were proposed to correct account balances at and for the year ended December 31, 2022. These included adjustments to the opening balance in net assets to agree to the prior year audit as well as bring the books back to the modified cash basis of accounting by unwinding transactions still in accounts payable at year-end.

Recommendation:

We recommend that management implement a step in the year-end review process to assess the treatment of significant transactions that may be outside the scope of the Library's everyday operations.

Reconciliation of Investment Activity

Observation:

During our audit, we noticed that while investments are being reconciled on a monthly basis, there is no formal documentation of the investment reconciliations performed.

Recommendation:

We recommend that management maintain a reconciliation of all investment activity including realized and unrealized gains and losses, sales and purchases, and dividends and interest received on a monthly basis.

Updating the Financial Procedures Manual

Observation:

During our audit, we noticed that the financial procedures manual has not been updated since 2017.

Recommendation:

We recommend that the finance team and management review the accounting policies and procedures in place and update the fiscal manual to remain current and up-to-date with all relevant Accounting Standard Updates implemented by the Library in the last few years.

Enhancing Controls Over IT Environment

Observation: During our audit, we noted controls over their IT environment, for which we noted that there are a few areas of concern that we would like to highlight to management as well as the Board of Directors that the Library can use to enhance employee awareness of cyber risk.

- Requiring multi-factor authentication to remotely access the Library's network: Multifactor authentication is an electronic authentication method in which a user is granted access to a website or application only after successfully presenting two or more pieces of evidence (or factors) to an authentication mechanism.
- Adopting a mobile device management policy: We noted that the Library does not have a mobile device management policy in place. Mobile device management is a way for the Library to manage devices that have been granted the ability to access the network, whether the Library issued or private, to revoke access, or at times even wipe the device remotely in cases where the device is stolen or misplaced.

Recommendation: We recommend the Library review its IT environment and update cyber protocols to ensure they meet the needs of the Library.

This communication is intended solely for the information and use of management, the Board of Trustees, and iot in others within Rye Free Reading Room and is not intended to be, and should not be, used by anyone other than these specified parties.

GRASSI & CO., CPAs, P.C.

New York, New York DATE

RYE FREE READING ROOM

FINANCIAL STATEMENTS (Modified Cash Basis)

DECEMBER 31, 2022 AND 2021

RYE FREE READING ROOM

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INDEPENDENT AUDITORS' REPORT

To The Board of Trustees Rye Free Reading Room Rye, New York

Opinion

We have audited the accompanying financial statements of Rye Free Reading Room, which comprise the statements of financial position - modified cash basis as of December 31, 2022 and 2021, and the related statements of revenues collected, expenses paid and changes in net assets - modified cash basis, functional expenses - modified cash basis, and cash flows - modified cash basis for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the assets, liabilities, and net assets of Rye Free Reading Room as of December 31, 2022 and 2021, and its support, revenue and expenses for the years then ended in accordance with the modified cash basis of accounting as described in Note 2.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Rye Free Reading Room and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Basis of Accounting

We draw attention to Note 2 of the financial statements, which describes the basis of accounting. The financial statements are prepared on the modified cash basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America. Our opinion is not modified with respect to this matter.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with the modified cash basis of accounting described in Note 2, and for determining that the modified cash basis of accounting is an acceptable basis for the preparation of the financial statements in the circumstances. Management is also responsible for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due
 to fraud or error, and design and perform audit procedures responsive to those risks. Such
 procedures include examining, on a test basis, evidence regarding the amounts and disclosures
 in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
 procedures that are appropriate in the circumstances, but not for the purpose of expressing an
 opinion on the effectiveness of Rye Free Reading Room's internal control. Accordingly, no such
 opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Rye Free Reading Room's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

GRASSI & CO., CPAs, P.C.

New York, New York

Date

RYE FREE READING ROOM STATEMENTS OF FINANCIAL POSITION - MODIFIED CASH BASIS DECEMBER 31, 2022 AND 2021

		2022	<u>2021</u>
<u>ASSETS</u>			
Cash and cash equivalents Investments Property and equipment, net	\$	977,800 2,079,765 2,382,040	\$ 742,474 2,376,036 2,557,997
TOTAL ASSETS	\$	5,439,605	\$ 5,676,507
<u>LIABILITIES AND NET ASSETS</u>			
Liabilities:	\$	///-	\$
Commitments	C		
Net Assets:			
Net Assets: Without donor restrictions: Undesignated Designated by the board: Endowment Property and equipment Other		357,828	285,090
Endowment		801,468	978,767
Property and equipment Other		2,382,040 412,744	2,557,997 298,902
Other		712,177	 250,502
Total Net Assets Without Donor Restrictions		3,954,080	4,120,756
With donor restrictions:			
Purpose restrictions		177,709	144,775
Endowment		1,307,816	 1,410,976
			_
Total Net Assets		5,439,605	 5,676,507
TOTAL LIABILITIES AND NET ASSETS	\$	5,439,605	\$ 5,676,507

RYE FREE READING ROOM STATEMENT OF REVENUES COLLECTED, EXPENSES PAID AND CHANGES IN NET ASSETS MODIFIED CASH BASIS FOR THE YEAR ENDED DECEMBER 31, 2022

			Without Donor Restrictions	With Donor Restrictions		Total	
Revenues Collected: Government grants Contributions and dues, annual campaign Fines and book rental fees Book sales Special events Less: direct expenses of special events Investment income Miscellaneous income Net assets released from restrictions Total Revenues Collected	\$ 194,6 (52,9		1,340,999 506,997 16,403 396 141,711 (113,884) 261,205 74,814 2,228,641	\$	- 68,547 - - (63,959) - (74,814)	\$	1,340,999 575,544 16,403 396 141,711 (177,843) 261,205 - 2,158,415
Expenses Paid: Salaries Payroll taxes Health insurance Retirement Library materials Telephone Supplies Repairs and maintenance Postage, printing and publicity Audit and legal Contracted services Automated systems Staff development Utilities Insurance Depreciation	kol oj	SCI	973,649 96,580 72,236 72,330 293,128 3,641 40,109 145,453 35,432 18,988 272,850 76,490 6,526 52,859 31,383 176,808	, O,			973,649 96,580 72,236 72,330 293,128 3,641 40,109 145,453 35,432 18,988 272,850 76,490 6,526 52,859 31,383 176,808
Miscellaneous Total Expenses Paid		_	26,855 2,395,317				26,855 2,395,317
Change in Net Assets			(166,676)		(70,226)		(236,902)
Net Assets, Beginning of Year			4,120,756		1,555,751		5,676,507
NET ASSETS, END OF YEAR		<u>\$</u>	3,954,080	\$	1,485,525	\$	5,439,605

RYE FREE READING ROOM STATEMENT OF REVENUES COLLECTED, EXPENSES PAID AND CHANGES IN NET ASSETS MODIFIED CASH BASIS FOR THE YEAR ENDED DECEMBER 31, 2021

		R	Without Donor estrictions	R	With Donor estrictions		Total
Revenues Collected:		•	4 000 400	•			
Government grants		\$	1,336,132	\$	<u>-</u>	\$	1,336,132
Contributions and dues, annual campaign			346,495		58,288		404,783
Fines and book rental fees			12,346		-		12,346
Book sales	4 - 0 000		6,951		-		6,951
Special events	\$ 72,062						
Less direct costs of special events			72,062		-		72,062
Investment income			182,910		114,294		297,204
Miscellaneous income			50,818		-		50,818
Forgiveness of debt			409,410		•		409,410
Net assets released from restrictions			51,927		(51,927)		-
Total Revenues Collected			2,469,051		120,655		2,589,706
				T)		
Expenses Paid:							
Salaries			910,315		-		910,315
Payroll taxes			79,053		-		79,053
Health insurance			74,356		-		74,356
Retirement			97,127		-		97,127
Library materials		•	173,703		-		173,703
Telephone			2,510		-		2,510
Supplies		V	32,217		-		32,217
Repairs and maintenance	,,,,)	147,054		-		147,054
Postage, printing and publicity			38,714		-		38,714
Audit and legal			29,399		-		29,399
Contracted services			84,566		_		84,566
Automated systems	.()`		73,672		_		73,672
Staff development	ior dis		3,858		_		3,858
Utilities	•		41,954		_		41,954
Insurance			29,548		_		29,548
Depreciation			176,876		_		176,876
Miscellaneous			24,791		_		24,791
Wildelianedas			24,731			-	24,701
Total Expenses Paid			2,019,713				2,019,713
Change in Net Assets			449,338		120,655		569,993
Net Assets, Beginning of Year			3,671,418		1,435,096		5,106,514
NET ASSETS, END OF YEAR		\$	4,120,756	\$	1,555,751	\$	5,676,507

RYE FREE READING ROOM STATEMENT OF FUNCTIONAL EXPENSES - MODIFIED CASH BASIS FOR THE YEAR ENDED DECEMBER 31, 2022

		ram Services Library Services	Man	ing Services agement General	ent of Sp			Total
Salaries	\$	740,439	\$	233,210	\$	_	\$	973,649
Payroll taxes	·	73,377		23,203	•	-	•	96,580
Health insurance		46,449		25,787	7	-		72,236
Retirement		36,486		35,844	,)	-		72,330
Library materials		293,128				52,958		346,086
Telephone		3,568		73		, -		3,641
Supplies		39,307		802		-		40,109
Repairs and maintenance		142,544	·.(C	2,909		_		145,453
Postage, printing and publicity		34,723	6	709		-		35,432
Audit and legal		- (18,988		-		18,988
Contracted services		272,850		-		-		272,850
Automated systems		76,490	,	-		-		76,490
Staff development		6,526		-		-		6,526
Utilities		51,802		1,057		-		52,859
Insurance		30,755		628		_		31,383
Depreciation		173,274		3,534		_		176,808
Miscellaneous	XO	26,853		2		-		26,855
	_			,			-	· · · · · · · · · · · · · · · · · · ·
TOTAL EXPENSES		2,048,571		346,746		52,958		2,448,275
Less: Direct costs of special events		<u> </u>				(52,958)		(52,958)
Total expenses included in the expense section on the statements of revenues collected, expenses								
paid and changes in net assets –modified cash basis	\$	2,048,571	\$	346,746	\$	-	\$	2,395,317

RYE FREE READING ROOM STATEMENT OF FUNCTIONAL EXPENSES - MODIFIED CASH BASIS FOR THE YEAR ENDED DECEMBER 31, 2021

		Program Services Library Services		ting Services nagement d General	Total		
Salaries	\$	778,248	\$	132,067	\$	910,315	
Payroll taxes		67,655		11,398		79,053	
Health insurance		52,555		21,801		74,356	
Retirement		77,390		19,737		97,127	
Library materials		173,703		O_{2}		173,703	
Telephone		2,460		50		2,510	
Supplies		31,573		644		32,217	
Repairs and maintenance		144,113	• (2,941		147,054	
Postage, printing and publicity		37,940	6	774		38,714	
Audit and legal		-	5	29,399		29,399	
Contracted services		84,566		-		84,566	
Automated systems		73,672		_		73,672	
Staff development		3,858		_		3,858	
Utilities		41,115		839		41,954	
Insurance		28,957		591		29,548	
Depreciation		173,338		3,538		176,876	
Miscellaneous	X	24,791		<u>-</u>		24,791	
TOTAL EXPENSES	<u>\$</u>	1,795,934	\$	223,779	\$	2,019,713	

RYE FREE READING ROOM STATEMENTS OF CASH FLOWS - MODIFIED CASH BASIS FOR THE YEARS ENDED DECEMBER 31, 2022 AND 2021

	<u>2022</u>		<u>2021</u>	
CASH FLOWS FROM OPERATING ACTIVITIES: Change in net assets	\$	(236,902)	\$	569,993
Adjustments to reconcile change in net assets to net cash provided by operating activities: Depreciation Realized and unrealized loss (gain) on investments Forgiveness of debt		176,808 220,655 -		176,876 (247,320) (409,410)
NET CASH PROVIDED BY OPERATING ACTIVITIES		160,561		90,139
CASH FLOWS FROM INVESTING ACTIVITIES: Purchases of property and equipment Purchase of investments Proceeds from sale of investments	<u>C</u>	(851) (360,898) 436,514		(18,205) (634,240) 578,797
NET CASH PROVIDED (USED IN) BY INVESTING ACTIVITIES		74,765		(73,648)
CASH FLOWS FROM FINANCING ACTIVITIES: Proceeds from Paycheck Protection Program loans payable		<u>-</u>		220,110
NET CASH PROVIDED BY FINANCING ACTIVITIES				220,110
NET CHANGE IN CASH AND CASH EQUIVALENTS		235,326		236,601
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR		742,474		505,873
CASH AND CASH EQUIVALENTS, END OF YEAR	\$	977,800	\$	742,474
SUPPLEMENTAL DISCLOSURE OF NONCASH FINANCING ACTIVITIES: Forgiveness of debt	\$	<u>-</u>	\$	409,410

Note 1 - Organization and Nature of Activities

Rye Free Reading Room (the "Library") is an Association library located in Rye, New York, which was incorporated under an Act of the Legislature of the State of New York on April 12, 1884. It provides up-to-date information services and recreational materials to the public using a variety of resources including books, technology, media, and public programs targeted for all ages. It is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. The Library is supported primarily by an annual contract with the City of Rye, contributions and dues.

Note 2 - Summary of Significant Accounting Policies

Basis of Accounting

The financial statements are prepared on the modified cash basis of accounting. Consequently, revenues are recognized when received rather than when earned, and expenses are recognized when paid rather than when the obligation is incurred. However, debt, unrealized gains and losses on investments, and depreciation expense are recognized in the financial statements.

Cash and Cash Equivalents

The Library maintains cash balances in financial institutions. Such balances are insured by the Federal Deposit Insurance Corporation ("FDIC") for up to \$250,000 per institution. At December 31, 2022 and from time to time during the years ended December 31, 2022 and 2021, the Library's cash accounts exceeded federally insured limits.

The Library considers all highly liquid investments with original maturities of three months or less to be cash and cash equivalents. At December 31, 2022 and 2021, cash equivalents consisted primarily of money market accounts with brokers.

Investments and Net Investment Return

Investments in equity securities having a readily determinable fair value are carried at fair value in accordance with the Not-for-Profit Entities topic of the Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC"). Other investments are valued at the lower of cost or fair value. Investment return includes dividend, interest and other investment income; realized and unrealized gains and losses on investments carried at fair value; and realized gains and losses on other investments.

Investment returns that are initially restricted by donor stipulation and for which the restriction will be satisfied in the same year are recorded as revenue with donor restrictions and then released from restriction. Other investment returns are reflected in the statements of revenues collected, expenses paid and changes in net assets - modified cash basis as with or without donor restrictions based upon the existence and nature of any donor or legally imposed restrictions.

Note 2 - Summary of Significant Accounting Policies (cont'd.)

Fair Value Measurement

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. To increase the comparability of fair value measurements, a framework for measuring fair value is used which provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). Valuation techniques maximize the use of relevant observable inputs and minimize the use of unobservable inputs.

The three levels of the fair value hierarchy under FASB ASC Topic 820, Fair Value Measurement, are described as follows:

Level 1 - Valuations based on quoted prices for identical assets and liabilities in active markets.

Level 2 - Valuations based on observable inputs other than quoted prices included in Level 1, such as quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets and liabilities in markets that are not active, or other inputs that are observable or can be corroborated by observable market data.

Level 3 - Valuations based on unobservable inputs reflecting the Library's own assumptions, consistent with reasonably available assumptions made by other market participants. These valuations require significant judgment.

Refer to Note 3 for assets measured at fair value at December 31, 2022 and 2021 in accordance with FASB ASC Topic 820.

Property and Equipment

Property and equipment acquisitions are stated at cost, less accumulated depreciation. The Library capitalizes buildings and building improvements with a cost of \$5,000, and furniture and equipment with a cost of \$2,000 and an estimated life of greater than one year. Depreciation is charged to expense on the straight-line basis over the estimated useful life of each asset. The estimated useful lives for each major depreciable classification of property and equipment are as follows:

Buildings30 yearsBuilding improvements30 yearsFurniture and equipment5 to 20 years

Note 2 - Summary of Significant Accounting Policies (cont'd.)

Long-Lived Asset Impairment

The Library evaluates the recoverability of the carrying value of long-lived assets whenever events or circumstances indicate the carrying amount may not be recoverable. If a long-lived asset is tested for recoverability and the undiscounted estimated future cash flows expected to result from the use and eventual disposition of the asset are less than the carrying amount of the asset, the asset cost is adjusted to fair value and an impairment loss is recognized as the amount by which the carrying amount of the long-lived asset exceeds its fair value.

No asset impairment was recognized during the years ended December 31, 2022 and 2021.

Net Assets

Net assets, revenues, gains and losses are classified based on the existence or absence of donor restrictions.

Net assets without donor restrictions are available for use in general operations and not subject to donor restrictions. The governing board has designated, from net assets without donor restrictions, net assets for fixed assets and endowment.

Purpose restricted net assets are those net assets that are restricted by donors for specific purposes. Endowment net assets are those net assets whose principal may not be expended. The donors may or may not restrict the use of investment income.

Government Grants

Revenues from government grants are recognized when received. Such revenues are subject to audit by the agencies.

Note 2 - Summary of Significant Accounting Policies (cont'd.)

Contributions

Contributions are provided to the Library either with or without restrictions placed on the gift by the donor. Revenues and net assets are separately reported to reflect the nature of those gifts with or without donor restrictions. The value recorded for each contribution is recognized as follows:

Nature of the Gift	Value Recognized
Conditional gifts, with or without restrictions	
Gifts that depend on the Library overcoming a donor-imposed barrier to be entitled to the funds	Not recognized until the gift becomes unconditional, i.e. the donor-imposed barrier is met
Unconditional gifts, with or without restrictions	
Received at date of gift - cash and other assets	Fair value
Received at date of gift - property, equipment and long-lived assets	Estimated fair value

When a donor-stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of revenues collected, expenses paid and changes in net assets - modified cash basis as net assets released from restrictions. Absent explicit donor stipulations for the period of time that long-lived assets must be held, expirations of restrictions for gifts of land, buildings, equipment and other long-lived assets are reported when those assets are placed in service.

Special Events

The Library conducts special events in which a portion of the gross proceeds paid by the participant represents payment for the direct cost of the benefits received by the participant at the event. All proceeds received are recorded as special events revenues in the accompanying financial statements.

Note 2 - Summary of Significant Accounting Policies (cont'd.)

Functional Expenses

The costs of supporting the Library's services have been summarized on a functional basis in the statements of revenues collected, expenses paid and changes in net assets - modified cash basis. The statements of functional expenses - modified cash basis present the natural classification detail of expenses by function. Certain costs have been allocated among the program and supporting services benefited.

Accounting for Uncertainty in Income Taxes

The Library has determined that there are no material uncertain tax positions that require disclosure in the financial statements. The Library is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress. The Library believes it is no longer subject to income tax examinations prior to 2019.

Note 3 - Fair Value Measurement

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in methodologies used at December 31, 2022 and 2021.

Equities: Valued at the closing price reported on the active market on which the individual securities are traded. Equities are categorized in Level 1 of the fair value hierarchy.

U.S. Treasury Securities: Value based on comparables and traded on the active market. U.S. Treasury Securities are categorized as Level 1 of the fair value hierarchy.

Mutual Funds: Valued at the daily closing price as reported by the fund. Mutual funds held by RFRR are open-end mutual funds that are registered with the Securities and Exchange Commission. These funds are required to publish their daily NAV and to transact at that price. The mutual funds held by RFRR are deemed to be actively traded are categorized as Level 1 of the fair value hierarchy.

Exchange Traded Funds ("ETFs") and Real Estate Investment Trusts ("REITS"): Valued at the official closing price (typically last sale) on the exchange on which the securities are primarily traded or, if no closing price is available, at the last bid price.

Agency securities, Collateralized Mortgage Obligations ("CMO") and Asset Backed Securities, Israel and Corporate Bonds: Value using pricing models maximizing the use of observable inputs for similar securities. This includes basing value on yields currently available on comparable securities of issuers with similar credit ratings. When quoted prices are not available for identical or similar bonds, those corporate and other bonds are valued under a discounted cash flow approach that maximizes observable inputs, such as current yields or similar instruments, but includes adjustments for certain risks that may not be observable, such as credit liquidity risks.

The following tables present the Library's assets that are measured at fair value on a recurring basis:

Note 3 - Fair Value Measurement (cont'd.)

		Inve	2022					
		Level 1		Level 2		Level 3		Total
Equities	\$	1,042,849	\$	_	\$	_	\$	1,042,849
U.S. Treasury Securities	,	276,241	•	-	*	-	*	276,241
Mutual Funds:								
Bonds		89,251		-		-		89,251
U.S. Equities		104,314		-		-		104,314
ETF - Gold		16,965		-		-		16,965
REITS		46,723		-		1 -		46,723
Agency securities		-		60,655		. .		60,655
CMO and Asset Backed Securities		-		41,819		-		41,819
Israel Bonds		-		18,310	O'	-		18,310
Corporate Bonds		-		382,638		-		382,638
Investments of fair value	\$	1 576 242	¢	503,422	¢		\$	2 070 765
Investments, at fair value	φ	1,576,343	\$	303,422	\$	<u> </u>	φ	2,079,765
			C	2			2004	
			estmen	<u>its at Fair Valu</u>			2021	Tatal
		Level 1	تر	Level 2	LE	evel 3		Total
		7/2						
Equities	\$	1,170,444	\$	-	\$	-	\$	1,170,444
U.S. Treasury Securities:		386,104		-	·	-	·	386,104
Mutual Funds)						
Bonds		102,132		-		-		102,132
U.S. Equities		130,820		-		-		130,820
ETF - Gold		17,096		-		-		17,096
REITS		71,182		-		-		71,182
Israel Bonds		-		19,347		-		19,347
Corporate Bonds		-		478,911		-		478,911
Investments, at fair value	\$	1,877,778	\$	498,258	\$		\$	2,376,036

Note 4 - Property and Equipment

The Library received a donation of land on March 23, 1910 and subsequently constructed the Library. The Library assigned the land and building a nominal value of \$7. The cost basis (value) of the land when acquired would be immaterial to the current financial statements and the building would be fully depreciated. The Library continues to reflect the nominal value on the statements of financial position - modified cash basis.

Note 4 - Property and Equipment (cont'd.)

Property and equipment net, consisted of the following as of December 31:

		2022						
		Accumulated Cost Depreciation			Net			
Land	\$	3	\$	-	\$	3		
Building Building improvements		3,907,620 1,035,422		2,470,718 136,399		1,436,902 899,023		
Furniture and equipment	\$	310,432 5,253,477	\$	264,320 2,871,437	\$	2,382,040		
	<u> </u>	0,200,411	Ψ	2021	Ψ	2,302,040		
		•	A	ccumulated				
		Cost	D	epreciation		Net		
		all'S						
Land Building	\$	3,907,620	\$	- 2,340,464	\$	3 1,567,156		
Building improvements		1,035,422		98,068		937,354		
Furniture and equipment Construction in progress	~	309,581		256,097		53,484		
Constitution in progress	Θ							
	\$	5,252,626	\$	2,694,629	\$	2,557,997		

Depreciation expense amounted to \$176,810 and \$176,876 for the years ended December 31, 2022 and 2021, respectively.

Note 5 - Paycheck Protection Program Loans Payable

On May 6, 2020, the Library entered into a \$189,300 loan agreement with a financial institution under the Paycheck Protection Program (the "Program"), established by the Coronavirus Aid, Relief, and Economic Security ("CARES") Act, administered by the Small Business Administration ("SBA") with support from the Department of the Treasury. In June 2021, the Library applied for and was granted full forgiveness by the SBA for the full amount of the loan. As a result, the loan forgiveness is reported in the statement of revenues collected, expenses paid and changes in net assets - modified cash basis for the year ended December 31, 2021.

Note 5 - Paycheck Protection Program Loans Payable (cont'd.)

On February 25, 2021, the Library entered into a \$220,110 second draw Program Ioan. In December 2021, the Library applied for and was granted full forgiveness by the SBA for the full amount of the Ioan. As a result, the Ioan forgiveness is reported in the statement of revenues collected, expenses paid and changes in net assets - modified cash basis for the year ended December 31, 2021.

Note 6 - Net Assets With Donor Restrictions

Net assets with donor restrictions consisted of the following at December 31:

	2022	•	<u>2021</u>		
\$	177,709	\$	144,775		
	177,709		144,775		
Ċ	890,806		890,806		
5	417,010		520,170		
<u> </u>	1,307,816		1,410,976		
\$	1,485,525	\$	1,555,751		
	\$	\$ 177,709 177,709 890,806 417,010 1,307,816	\$ 177,709 \$ 177,709 \$ 890,806 417,010 1,307,816		

Net assets released from restrictions are as follows for the years ended December 31:

<u> </u>	<u>2022</u>			<u>2021</u>			
Library services	\$	74,814	\$	51,927			

Note 7 - Endowment

The Library's endowment consists of approximately five individual funds established to support the Library's operations. The endowment includes both donor-restricted endowment funds and funds designated by the governing body to function as endowments (board-designated endowment funds). As required by accounting principles generally accepted in the United States of America ("U.S. GAAP"), net assets associated with endowment funds, including board-designated endowment funds, are classified and reported based on the existence or absence of donor-imposed restrictions.

Note 7 - Endowment (cont'd.)

The Library's governing body is subject to the New York Prudent Management of Institutional Funds Act ("NYPMIFA"). As a result, the Library classifies amounts in its donor-restricted endowment funds as net assets with donor restrictions because those net assets are time restricted until the governing body appropriates such amounts for expenditures. Most of those net assets also are subject to purpose restrictions that must be met before being reclassified as net assets without donor restrictions.

Additionally, in accordance with NYPMIFA, the Library considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- 1. Duration and preservation of the fund
- 2. Purposes of the Library and the fund
- 3. General economic conditions
- 4. Possible effect of inflation and deflation
- Expected total return from investment income and appreciation or depreciation of investments
- 6. Other resources of the Library
- 7. Investment policies of the Library

The objective of the Library is to maintain the principal endowment funds at the original amount designated by the donor while generating income for the Library's programs. The investment policy to achieve this objective is to invest in low-risk securities. Investment income earned in relation to the endowment funds is recorded as income with donor restrictions and released from restriction upon expenditure for the program for which the endowment fund was established.

The Library does not have any funds with deficiencies.

The composition of net assets by type of endowment fund at December 31, 2022 and 2021 was:

4.0.		2022								
				With Donor Restrictions						
	\ <i>\/</i> :i+	hout Donor	Unspent Accumulated							
	Without Donor Restrictions		Earnings		Original Gifts		Total			
Board-designated endowment fund	\$	801,468	\$	-	\$	-	\$	801,468		
Donor-restricted endowment fund		-		417,010		890,806		1,307,816		
	\$	801,468	\$	417,010	\$	890,806	\$	2,109,284		

2021 With Donor Restrictions

Note 7 - Endowment (cont'd.)

Endowment net assets, end of year

	Wit	hout Donor		Jnspent cumulated				
	Restrictions		Earnings		Original Gifts			Total
Board-designated endowment fund Donor-restricted endowment fund	\$	978,767 -	\$	- 520,170	\$	- 890,806	\$	978,767 1,410,976
	\$	978,767	\$	520,170	\$	890,806	\$	2,389,743
The change in endowment net asse	ts for	the years	end	20	022	3	and 2	:021 was:
			_	With Donor Jnspent	r Restri	ctions		
		hout Donor estrictions	Ac	cumulated Earnings	<u>Ori</u>	ginal Gifts		Total
Endowment net assets, beginning of year	\$	978,767	\$	520,170	\$	890,806	\$	2,389,743
Investment loss Appropriation of endowment assets for expenditure		(114,884) (62,415)		(63,959) (39,201)		- -		(178,843) (101,616)
Endowment net assets, end of year	\$	801,468	\$	417,010	\$	890,806	\$	2,109,284
					021			
\$ X.*				With Donor	r Restri	ctions		
.0	\//it	hout Donor		Jnspent cumulated				
Olo		estrictions		Earnings	Ori	ginal Gifts		Total
Endowment net assets, beginning of year	\$	857,850	\$	441,063	\$	890,806	\$	2,189,719
Investment income Appropriation of endowment assets for expenditure		180,731 (59,814)		114,294 (35,187)		<u>-</u>		295,025 (95,001)

520,170

890,806

Note 8 - Pension Plan

Full-time employees of the Library are enrolled in a pension plan administered by the New York State Employees' Retirement System ("NYSERS"). Cash payments of \$72,330 and \$97,127 were contributed in 2022 and 2021, respectively. In connection with a shortfall in investment earnings by NYSERS, the Library was notified that it has a potential liability of \$0 and \$2,207 as of December 31, 2022 and 2021, respectively.

Note 9 - Financial Assets and Liquidity Resources

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of December 31, 2022 and 2021 comprise the following:

	<u>2022</u>	<u>2021</u>
Financial assets:		
Cash and cash equivalents	\$ 977,800	\$ 742,474
Investments	2,079,765	2,376,036
Total financial assets	3,057,565	3,118,510
Less:		
Internal designations:		
Board-designated funds	1,214,212	1,277,669
Donor-imposed restrictions:		
Restricted funds	177,709	144,775
Donor-restricted endowment fund	1,307,816	1,410,976
Financial assets available to meet cash needs		
for general expenditures within one year	\$ 357,828	\$ 285,090
ioi gonorai experialitates within one year	Ψ 001,020	Ψ 200,000

The Library receives contributions restricted by donors and considers contributions restricted for programs which are ongoing, major and central to its annual operations to be available to meet cash needs for general expenditures.

The Library's endowment funds consist of donor-restricted endowments and funds designated by the board. Income from donor-restricted endowments is restricted for specific purposes, with the exception of the amounts available for general use. Donor-restricted endowment funds are not available for general expenditure. The board-designated endowment of \$801,468 and \$978,767 at December 31, 2022 and 2021, respectively, is subject to an annual appropriation approved by the board. Although the Library does not intend to spend from this board-designated endowment (other than amounts appropriated for general expenditure as part of the board's annual budget approval and appropriation), these amounts could be made available if necessary.

Note 9 - Financial Assets and Liquidity Resources (cont'd.)

The Library manages its liquidity and reserves following three guiding principles: operating within a prudent range of financial soundness and stability, maintaining adequate liquid assets to fund near-term operating needs and maintaining sufficient reserves to provide reasonable assurance that long-term obligations will be discharged. To achieve these targets, the Library forecasts its future cash flows and monitors its liquidity monthly. During the years ended December 31, 2022 and 2021, the level of liquidity and reserves was managed within the policy requirements.

Note 10 - Concentrations

Contributions

Approximately 61% and 58% of all revenue was received from the City of Rye in 2022 and 2021, respectively.

Investments

The Library invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the accompanying statements of financial position - modified cash basis.

Note 11 - Commitment

As a result of Hurricane Ida in August 2021, the Library incurred significant damage and submitted claims for reimbursement to its property and flood insurance carriers. In January 2022, the Library received \$195,000 from its property insurance carrier, which was recorded as revenue.

Note 12 - Subsequent Events

Management has evaluated all events or transactions that occurred after December 31, 2022 through DATE, which is the date that the financial statements were available to be used. During this period, there were no material subsequent events requiring disclosure.

RYE FREE READING ROOM

THE AUDITORS' COMMUNICATION WITH THOSE CHARGED WITH GOVERNANCE

FOR THE YEAR ENDED DECEMBER 31, 2022

To The Board of Trustees Rye Free Reading Room

We have audited the financial statements of Rye Free Reading Room (the "Library") for the year ended December 31, 2022 and have issued our report thereon dated DATE. Professional standards require that we provide you with the following information about our responsibilities under generally accepted auditing standards, as well as the information related to the planned scope and timing of our audit and certain information related to our audit. We have communicated such information in our letter to you dated January 25, 2023. Professional standards also require that we communicate to you the following information related to our audit.

Significant Audit Matters

Qualitative Aspects of Accounting Practices

Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by the Library are described in Note 2 to the financial statements. No new accounting policies were adopted and the application of existing policies was not changed during 2022. We noted no transactions entered into by the Library during the year for which there is a lack of authoritative guidance or consensus. All significant transactions have been recognized in the financial statements in the proper period.

Accounting estimates are an integral part of the financial statements and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected. The most sensitive estimate affecting the financial statements was:

Management's estimate of the allocation of expenses by function and depreciation.
 We evaluated the key factors and assumptions used to develop the allocation of expenses and depreciation in determining that it is reasonable in relation to the financial statements taken as a whole.

The financial statement disclosures are neutral, consistent, and clear.

Difficulties Encountered in Performing the Audit

We encountered no significant difficulties in dealing with management in performing and completing our audit.

Corrected and Uncorrected Misstatements

Professional standards require us to accumulate all misstatements identified during the audit, other than those that are clearly trivial, and communicate them to the appropriate level of management. Management has corrected all such misstatements. Entries were proposed to record current year depreciation expense as well as bring the books back to the modified cash basis of accounting by unwinding transactions still in accounts payable at year-end.

Disagreements with Management

For purposes of this letter, a disagreement with management is a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the financial statements or the auditors' report. We are pleased to report that no such disagreements arose during the course of our audit.

Management Representations

We have requested certain representations from management that are included in the management representation letter dated **DATE**.

Management Consultations with Other Independent Accountants

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the Library's financial statements or a determination of the type of auditors' opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

Other Audit Findings or Issues

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as the Library's auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.

This information is intended solely for the use of management and the Board of Trustees of Rye Free Reading Room and is not intended to be, and should not be, used by anyone other than these specified parties.

GRASSI & CO., CPAs, P.C.

New York, New York DATE

Beyond the Numbers

COVID-19 Relief Funding

Our Grassi advisors remain current on sources of relief funding and ways to maximize your organization's borrowing potential to help you manage your business recovery in the face of the COVID-19 pandemic.

Organizational Sustainability

We understand the significance of financial sustainability within the nonprofit sector and focus on your recovery from COVID-19 losses and rebuild with a more sustainable financial model.

Planning for the Year Ahead

While the future holds many uncertainties, our Grassi advisors have focused their outlook on strategic planning and forecasting for growth opportunities to help you reimagine a brighter future for your organization.



Technology and Innovation

Investing in technology is a higher priority than ever. Grassi advisors constantly stay informed on new technology and innovation in the marketplace that can help you maximize efficiencies and effectiveness.

2023 Nonprofit Live Video Series

Tune in to one or all of our live video sessions exploring different strategies and best practices to help your organization continue to fulfill its mission throughout the year. Our interactive educational sessions are designed to help your nonprofit leverage the latest insights and guidance from our industry experts and turn risk and challenges into opportunities and growth.

2023 Live Video Series

Strength in Certainty starts here. Grassi's Nonprofit Live Video Series offers year-round complimentary learning opportunities to help your nonprofit leverage the latest insights and guidance from our industry experts. We can help you make confident decisions about the issues that matter most to your organization's financial health and sustainability.

Our 2023 lineup is filled with interactive sessions – count on Grassi advisers to deliver the knowledge and strategies you need to fulfil your mission this year and turn risk and challenges into opportunities and growth to build a brighter, more sustainable future.

Register now to 'reserve your seat' for our 2023 online educational series. Even if you are unable to attend the live discussion, you will automatically receive a recording after the session.

Grassi's 2023 Nonprofit Symposium (Hybrid Event)

Time and Date: TBD

We are excited to announce the date for Grassi's annual half-day hybrid Nonprofit Symposium when leaders in nonprofit finance, HR, lending, organizational development and technology will discuss the latest strategies for improving performance and sustainability. Join Grassi's nonprofit advisors, your industry peers, and our special guest speakers as we uncover the top strategies to help your organization face ongoing challenges and identify every opportunity to build a brighter, more sustainable future. Register now.

2023 Nonprofit Industry Survey Presentation & Analysis

September 19, 2023 I 12:00p.m. – 1:00p.m. EDT

In this live video session, our Nonprofit advisors will present the findings of Grassi's annual industry benchmarking survey and offer recommendations for applying the results to your organization's operational and financial health. This presentation will help you benchmark your organization in the areas of business continuity, DEI initiatives, talent retention, board governance and more. You will hear powerful insights and real-time data to help drive your organization's mission and values forward. Register now.

2023 Live Video Series (continued)

Strategically Prepare Your Nonprofit for 2024 and Beyond

December 13, 2023 I 11:00a.m. - 12:00p.m. EST

As we look ahead to 2024, Grassi's Nonprofit Team will help nonprofit leaders ensure their organizations are well-positioned for success in the new year and beyond. Tune in to this live video session as our nonprofit advisors provide insights and strategies on budgeting, board practices, internal controls, fundraising, DEI initiatives, tax laws, sustainability, as well as technology, to provide you with confident direction for the year ahead. Register now.

PAST SESSIONS

Recordings are available for all previously scheduled sessions:

Nonprofit Technology Trends for 2023

March 8, 2023 I 11:00a.m. - 12:00p.m. EST

It is imperative for nonprofits to understand the top technology trends that will continue to dominate in 2023. Whether your organization is looking to improve margins, increase efficiencies or identify potential risks, technology planning can help you make smart mission-focused decisions and create a roadmap to mitigate threats to security, revenue generation, innovation and more. Join Grassi's Nonprofit and Technology teams for a live video discussion where they will share strategies for nonprofits to avoid audit risk and be more fiscally responsible. <u>Listen to session recording</u>,

Enhancing Human Resources Practices in Your Organization

May 9, 2023 I 11:00a.m. - 12:00p.m. EDT

In today's challenging environment, human resources departments must adapt to rapid changes, make tough decisions, as well as communicate and collaborate closely with staff. Join Grassi's Human Resources team and special guest for a live video session to learn tactics to enhance your organization's HR practices. Topics of discussion include retaining employees, hiring incentives, creating a solid benefits package and Diversity, Equity and Inclusion (DEI) initiatives. Register now.

Nonprofit Technology Trends For 2023

As we enter 2023, it is imperative for nonprofit management and boards to understand which technology trends will dominate the year. If your organization is looking to save costs or improve margins in 2023, on-the-rise trends can serve as a chance to pivot and reinvent the business model, identify potential risks, and create a roadmap to mitigate these threats and make smart mission-focused decisions in the new year.

The three technology trends listed below are just a few of the digital strategies that can help nonprofits see through the current economic and market challenges.

Sustainability moving to the forefront of cloud and network strategy. In recent years, nonprofits have come under increasing pressure to have a transparent climate strategy. It has never been more important for enterprises to pursue sustainable technology solutions, not only to do their part to combat climate change, but also retain constituent loyalty and uphold Environmental, Social, and Governance (ESG) values. With performance metrics tied to the sustainability of organizations, we can expect enterprises to reassess their cloud and network strategy to be more mindful of environmental impact through choosing more sustainable solutions.

Effective data management tools. Data management technology can help organizations target potential donors more effectively, improve their operations, eliminate or reduce menial tasks, and focus their efforts more intensely on their noble missions. The need for these tools will continue to grow as employees remain working at home and donors increasingly want to know how their contributions are being used. Nonprofits can benefit from a centralized source of data that enables cross-department collaboration, advanced audience segmentation for marketing, the seamless pairing of grantors and grantees, more efficient reporting, and effective forecasting and budgeting.

Digital Wallets. Digitization of payment technology will be the most important trend coming out of the pandemic with a 10% increase of credit card usage for charitable giving spend and a 20% decline in check giving over the past five years. With options like Apple Pay, Google Pay, Visa Direct and other digital wallets, as well as improved online donation form experiences and QR codes driving individual givers to donate online, this is a trend that will continue in the coming years. The digitization has also begun to extend into other giving channels like stock giving and donor-advised funds, as well as a major increase in the adoption of cryptocurrency for affluent donors looking to support organizations.

Each of these trends offer an exciting insight into the potential of cloud and technology innovation for nonprofits in 2023 and beyond. By acknowledging them and taking action, nonprofits can stay ahead of the game and make moves toward improving donor experience, creating greater opportunities for revenue growth, and enhancing mission-critical operations through better security and sustainability practices.



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Mission Moments

Sign up for Summer Reading! There's great activities for all ages and prizes to be one. Details and sign up at www.ryelibrary.org/summer

Notable Activities

Summer Saturday Family Cinema – Saturday July 1 and August 5 at 11 am Join us at the library for a family fun movie showing!

Who Would Win trivia contest – July 14 at 4 pm Inspired by the book series, "Who Would Win...?" it's a chance for children to prove the knowledge and earn prizes.

Pies and Pages - July 26 at 6 pm.

Enjoy a pie making demonstration from the experts at Noble Pies, a pie raffle, and samples of pies and books, with librarians pairing books with tasty treats.

Mondays – Cooking around the Globe at 4 pm Celebrate cultures from all around the world this summer by learning to cook a recipe inspired by a new country each week!

Family Concerts on the Green – Saturday, July 15 and August 5 at 4 pm Bring a picnic and your blankets for these classical music performances inspired by children's picture books.

Book sale donations will be accepted August 28th through September 8th! And mark your calendars for the annual book sale – Saturday, September 9th and Sunday September 10th from 12 to 5 pm. Details at www.ryelibrary.org/booksale